CHAPTER 7

EMPLOYEE TRAINING

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Introduction

A well-trained work force developed to its full potential is generally recognized and accepted as an essential objective of personnel management. A planned program designed to increase the knowledge, proficiency, ability and skills of district personnel is vital to the overall administration of district programs.

Effective training and development programs should meet the immediate and long-range goals of the district as well as the personal goals of employees. The concept of providing the opportunity, budgeting the necessary funds, and arranging for the training of employees may be new to many districts but should be seen as an investment in the future of the district.

The inevitable process of change brings about new concepts and demands in district programs, to which both the employees and district officials must adapt. The way a district accommodates these changes will depend largely on how well district employees have been prepared for growth.

Too often, however, employees are expected to learn their jobs by trial and error, by osmosis, or by picking up a few hints here and there. However, these methods of training are not adequate anymore because:

- 1. Of the legal consequences of staff actions.
- 2. **The quantity of work has increased.** There is more to know and less time to devote to all the work performance. Efficiency through training will enable your employees to accomplish much more efficiently and effectively.
- 3. **More important decisions are being made.** The decisions you make regarding erosion complaints, farmland protection, water quality, priorities of work, etc., impact many people.
- 4. The public expects your employees to be knowledgeable. Granted, a person cannot know everything there is to know, but the public expects your employees to be well informed. The credibility of your employee and your district is on the line as your employee interact with the people in your district. Everyone knows it is harder to build credibility than to destroy it. Why jeopardize your district's credibility? You have worked too hard to build it up over the years.
- 5. **Training leads to job satisfaction.** A trained employee will be happier with their job; and you, as a district supervisor, will be more satisfied with the results of your employee's work.

Training Approach

The training of district employees should be approached systematically to avoid duplication of effort and to get the most out of district training dollars. The following approach is recommended.

- 1. Determine training needs
- 2. Set training objectives
- 3. Decide how training will be accomplished

4. Evaluate training

Determining training needs. Both supervisors and employees are responsible for seeing that training needs are identified, discussed and implemented, as necessary. Some ways in which training needs can be determined are:

- 1. Daily observations
- 2. Performance reviews
- 3. Progress reports
- 4. Job application form
- 5. Discussions with employees

When training needs have been determined, they should be recorded as precisely as possible, including method, objectives and formal course names where appropriate. The Training Plan Form (Exhibit 7.3) is a convenient way of recording training needs. The determination and recording of district training needs should be coordinated with NRCS and the DOC where appropriate.

Setting training objectives. Training for training's sake has little value. Before any training is scheduled, a definitive objective should be set that will let the employee know exactly why the training is being provided. Employees should have an observable change in ability, skill or knowledge after receiving the training. For example, a district secretary may be scheduled for training in accounting in order to maintain district records in accordance with accepted accounting principles.

Deciding how training will be accomplished. Training should be accomplished whenever possible through self-development or on-the-job training. This provides the most cost-effective method. Self-development includes home study courses, planned experience, conferences, course work at local schools and participation in professional societies. On-the-job training requires supervisor input or input from specialists. This training should be well thought out, scheduled and carried through to completion just as if formal classroom training were provided.

If training needs cannot be satisfied by either of the two methods mentioned above, identified needs can be met by formal training courses at the NRCS training centers, state sponsored and organized training courses, local vocational schools and colleges and universities.

Evaluating training. Training should be evaluated on the objectives set prior to providing the training. The results of training should be reflected in improved performance, utilization of new skills, and acceptance of increased responsibility and new duties. Position descriptions and performance standards should be reviewed annually to determine if training has necessitated a revision of either of these documents. See Exhibit 7.7 in this chapter for a training evaluation form.

Whose Responsibility is the District's Training Program

It is unrealistic to believe all district board members will become involved in their district's employee training program. However, it would be good to appoint one board member or associate to oversee the

district's training program. The board or its member appointed as the employee's immediate supervisor, are those ultimately responsible for all their employees' training.

Coordination with NRCS and DOC

Training that will require input from NRCS or use of NRCS organized courses should be fully coordinated with NRCS district conservationist. For conservation district-related training, contact the Division of Conservation to schedule training assistance. A checklist for employee training is included in this chapter as Exhibit 7.1.

Individual Training Plans

As with position descriptions and performance standards, training plans should be tailored to the individual. The employee and the employee's supervisor should jointly prepare any training needs, objectives, and plans for satisfying the needs. Exhibits 7.4 to 7.6 of this chapter suggest some items to cover in individual training plans.

Normally, a new employee is operating at full capacity within one year of appointment. During the first six months a general orientation should be provided along with assignments that will show how the job fits into the organization and what is expected from the individual. Because basic orientation to the job is very important, it should be provided as soon as possible after appointment. The second six months gives the individual the opportunity to gain confidence and to concentrate on developing proficiency in the position.

Orientation Sessions

An appropriate introduction to the new position and to the district will improve the performance of an employee and expedite productivity. Proper orientation in the beginning can prevent misunderstandings, confusion and dissatisfaction later.

The orientation can be formal and extensive or informal and fairly short, depending on the needs of the particular district. Completeness and clarity are more important than audiovisual aids or color brochures.

The first orientation session should be on the first day of employment if possible. Additional sessions throughout any probationary period should be held as needed.

Some things that should be covered or done at the first orientation session are:

- Explain the district mission and relationship of the district to county, Division of Conservation, Kansas Association of Conservation Districts, Natural Resources Conservation Service and other state and federal agencies.
- 2. Introduce the employee's immediate supervisor and jointly review terms of employment.
- 3. Discuss work hours, breaks and lunch breaks.
- 4. Explain the details of pay including overtime: how much, when, and where
- 5. Explain probationary period, performance appraisal, and salary increases.

- 6. Explain all applicable benefits and provide the employee with a written copy signed by the employer.
- 7. Discuss safety procedures and where to report accidents.
- 8. Complete all necessary forms (W-4, emergency information, insurance sign-up, etc.).
- 9. Provide the employee with a copy of the position description.
- 10. Provide the employee with a copy of the district personnel policy.
- 11. Sign for receipt of copies of personnel policy and keys, etc., on a check sheet.
- 12. Provide the employee with a copy of the district annual work plan, annual report and long-range plan.
- 13. Provide time for the employee to ask questions.
- 14. Send information in advance if possible.

See Exhibit 7.2 for a sample "Orientation Checklist."

Exhibit 7.1 Checklist for Employee Training

IT	EM	COMPLETED
1.	Meet with employee soon after employment start date to discuss training needs.	COMILETED
2.	Contact NRCS, Division of Conservation, Cooperative Extension representatives or others who will provide training to ensure their input.	
3.	Develop a written training plan that covers the following: a. Training to be provided b. When training will take place c. Who will provide training d. Location of training	
4.	Are there sufficient training funds in district budget.	
5.	Make certain employee understands their role and responsibility to ensure the training plan is followed.	
6.	Ensure all parties involved understand their responsibilities.	
7.	Each February, review any formal training NRCS has to offer and request district employee participation in specific courses.	
8.	At performance appraisal time and other times as necessary, review training plan with employee.	
9.	Update training plan, at least annually.	

Exhibit 7.2 Sample Orientation Checklist

The following checklist is to be used by the new employee as a general guide to become more familiar with various job aspects. Instructions and guidance will be provided by district and NRCS staff. The district Policies and Procedures Handbook will also provide helpful information.

Typewriter: manual, ribbons, correction tapes, where and when to have cleaned or repaired.	Soil Probe COMPLETED
Photocopier: may be shared with other offices or district owned. If district or NRCS owned, know where supplies are located and where to call for machine service.	
Calculator	
Camera: manual, file supplies, and where to have film developed.	
Computer: NRCS or district owned. Do tutorials. Know where to find diskettes. Know who to call when trouble arises.	
OFFICE SERVICES Know what services the conservation district and NRCS have available. Know what your responsibilities are concerning these services.	
Grass Seed Sales Drill Rental	
Flag Sales Drip Irrigation Supplies No-Till Planter Rental Root Plow Rental	
Conservation Practice & Staking Check-out Educational Programs	
FIELD EQUIPMENT/SUPPLIES Know where all equipment and supplies are stored and policies for use. Know information concerning servicing and maintenance.	
Pickup(s) ATV(s)	
Tree Planter(s)	
Grass Drill(s)	
Tree Cultivation Equipment No-Till Planter	
Root Plow	
Drip Torch	
Level(s)	

Exhibit 7.2	Sample Orientation Checklist (continued)	
Computer Paper Stationery and of District financia Miscellaneous s	eep a supply of: rict and NRCS mailing.	COMPLETED
Kansas Conserv	ee "Conservation District Filing Guide" located in the vation District Handbook. Take the time to go through all files. This will give you a good indication of the kinds of	
NRCS files: kn personnel will a	ow files location and established filing system. NRCS assist.	
Manuals & Har filing amendme	adbooks: NRCS is responsible for providing training on nts and notices.	
NRCS and DOO	C forms: know where these files are located.	
-	interpretations, survey books, aerial photos, etc.: know and request NRCS training on locating specific sections, ranges.	
	FFICE PROCEDURES for handling incoming and outgoing.	
Phone: answering co-workers, etc.	ng, taking messages, placing caller on hold, interrupting	
Appointments: know co-worke	know time frame per appointment, avoid time conflicts, r's schedules.	
Messages: reco	rd pertinent information clearly. Know where to leave p-workers.	
	me familiar with past bookkeeping procedures. Know rict may charge supplies, gas, repairs, etc.	

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Exhibit 7.2 Sample Orientation Checklist (continued)

AVAILABLE HELP RESOURCES State Conservation Commission Directory: lists conservation districts, district staff, district supervisors with telephone numbers and addresses. **COMPLETED** Kansas Association of Conservation Districts Directory: lists KACD Board of Directors, Division of Conservation staff, KACD Auxiliary, KACD Committees, KACD-EO Executive Board and KACD constitution and by-laws. NRCS Directory: lists all NRCS personnel with office telephone numbers and addresses. Kansas Conservation District Handbook: assists employees with various conservation district procedures and operations. Division of Conservation Programs Manual: contains information and forms on Commission programs. NPS Pollution Program Manual: contains information on the NPS pollution control program and forms. Field Office Guide (FOG): assists employees in various NRCS related procedures and programs. DOC conservation district program coordinator. NRCS Area Administrative Assistant: (see NRCS directory for your area.) Other district employees: all district employees are willing to help one another. Kansas Conservation District Supervisors Handbook: contains information on supervisors' roles and responsibilities.

Exhibit 7.3 Sample Training Plan for District Position

Name District	Date
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SUBJECT	REFERENCES	METHOD	TRAINER	DATE	CERTIFICATION

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SUBJECT	REFERENCES	METHOD	TRAINER	DATE	CERTIFICATION
PART I - ORIENTATION					
A. Conservation Districts 1. Philosophy of Conservation Districts 2. How Districts are Organized & Managed 3. Applicable District Laws 4. District Program & Work Plans 5. State Cost-Share Programs 6. Kansas Association of Conservation Districts 7. National Association of Conservation Districts 8. Role of Districts in multi-county planning	KS Cons. District Handbook District Long-Range Plan Annual Work Plan DOC Programs Manual				
activities B. Natural Resources Conservation Service (NRCS) 1. What NRCS Is 2. What NRCS Does and Why 3. The Total Program 4. How NRCS Works 5. What NRCS Believes 6. Crisis Responsibilities 7. Awareness of Workforce Diversity 8. EEO & Civil Rights (Harassment, etc.) 9. Drug Free Workplace 10. Volunteer Services	Slide Show - "SCS In Brief" NRCS GM-130, Part 403 NRCS GM-130, Part 405 NRCS GM-230 NRCS GM-360, Part 420 NRCS GM-360, Part 428				
C. Relationships With Others 1.Federal a. NRCS b. Consolidated Farm Services Agency c. USDA Forest Service d. U.S. Fish & Wildlife Service e. Cooperative Extension Service	Gratuitous Use Agreement with NRCS Memorandums of Under- standing NRCS GM-120, Part 401				

11time District Date	Name	District	Date
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SUBJECT	REFERENCES	METHOD	TRAINER	DATE	CERTIFICATION
PART I- ORIENTATION					
C. Relationships With Others (continued) 2. State a. Division of Conservation, KDA b. State & Extension Forestry c. KS Department of Wildlife & Parks d. KS Department of Health and Environment e. Kansas Water Office 3. Local a. City Council b. County Commissioners c. Local Government Agencies d. Regional Planning Commission D. Obligations, Responsibilities, & Privileges of District Employees 1. Personnel Policy a. Hours of Work b. Pay c. Position Description d. Probationary Period e. Performance Appraisal f. Employee Benefits (Insurance, Leave, Retirement) g. Training Program h. Other 2. Scheduling 3. Monthly Activity Report 4. Travel Policy 5. Equipment Use & Maintenance	Memorandums of Understanding District Personnel Policy Employee Contract MOU with NRCS				

Exhibit 7.4 Sample Training Plan for District Clerical Position (continued)

	Name	District	Date
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SUBJECT	REFERENCES	METHOD	TRAINER	DATE	CERTIFICATION
PART II - TRAINING FOR THE JOB					
 A. Receptionist and Secretarial Responsibilities to the District and NRCS Receiving Visitors Answering Telephone Placing Long Distance Calls Furnishing Information and Materials to Land users, and Referring Landusers to Appropriate Sources Appointment Scheduling B. Typing, Computer Operation Letter and Memo, format Attachments and Enclosures Number of Copies and Distribution Assembly for Filing & Follow-up Rough Drafts and Reports Composing or Drafting Correspondence Proofread Work for Spelling, Grammar and Accuracy Address Lists or Directory Word processing on the Computer Computer File Maintenance & Security Handling Mail Incoming Distribution Retain for District Meeting Outgoing Assemble Dispatch Enclosures, Signatures 	Position Description NRCS GM-120, Part 402, Subpart A (corresp.) & Subpart E (telephone) NRCS GM-270, Part 402 District and NRCS Policy Immediate Supervisor USDA Correspondence Manual Dictionary The Gregg Ref. Manual KS Cons. Dist. Handbook Cons. Dist. Directory NRCS Personnel Directory Word				

Name	District	Date

SUBJECT	REFERENCES	METHOD	TRAINER	DATE	CERTIFICATION
PART II - TRAINING FOR THE JOB (continued) 3. Follow-up System a. Meet Due Dates b. Keep others informed 4. Postage a. Government b. District D. Files and Records Management 1. Organization of Files 2. Filing New Materials 3. Setting Up New Files 4. Disposition of Filed Materials 5. Maintaining All Handbooks and Manuals 6. File and Maintain Cost-Share Applications E. Time and Attendance Reports Annual and Sick Leave Reports According to District Policy 2. District Related Payroll Activities F. Travel 1. Travel Policies and Reimbursable Expenses 2. Requesting Travel Authorizations 3. Preparing NRCS & District Travel Vouchers 4. Travel Advances	NRCS General Manual Immediate Supervisor NRCS GM-120, Part 402 Subpart B (mail) NRCS GM-120, Part 403 (Directives, Forms, Reports) NRCS GM-120, Part 408 SCS Video Tapes (How to use SCS Directives, Files Maintenance) KS Cons. Dist. Handbook NRCS General Manual DOC Programs Manual District Personnel Policy				

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SUBJECT	REFERENCES	METHOD	TRAINER	DATE	CERTIFICATION
PART II - TRAINING FOR THE JOB (continued)					
 G. Records and Reports in Field Office 1. Record of Landowners Decisions and Progress in Application (NRCS-68&69) 2. Record of landowners & Technical Services Provided (NRCS-198& 198A) 3. Progress Reporting 	District and NRCS Policies				
 H. Procurement Maintain and Secure Office Supplies Local Purchases (small, emergency) Request For Publications (NRCS-37) Ordering Photos, Maps, Audio Visuals and Publications 	NRCS GM-120, Part 406 District Policy				
I. Handling Billings 1. District Bills 2. NRCS Bills J. Accidents 1. Forms Required, Preparation, Distribution 2. How to Obtain Medical Services 3. Worker's Compensation 4. Employee's Compensation Act	NRCS GM-120, Part 405 District Policy/Treasurer NRCS DC NRCS General Policy & District Policy				
A. Accounts 1. Maintaining Accounts 2. Deposits 3. Withdrawals 4. Receipts 5. Ledgers 6. Reserves 7. Overdue Accounts	DOC & Conservation District CPA/Auditor				

Name	District	Date
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SUBJECT	REFERENCES	METHOD	TRAINER	DATE	CERTIFICATION
SUBJECT PART III - FINANCES (continued) B. Financial Statements 1. Monthly, Annual 2. Content C. Billings 1. Procedures 2. State Sales Tax 3. NRCS Automotive Expenses	Division of Conservation State Auditor Staff	METHOD	TRAINER	DATE	CERTIFICATION
3. NRCS Automotive Expenses 4. Other NRCS Expenses D. Annual Audit 1. Law Requiring Audit 2. Purpose 3. Extent of Audit 4. Auditors E. Investments 1. Guidelines Regarding 2. Opportunities F. Wage Reports 1. State Income Tax	NRCS District Conservationist KS Cons. Dist. Handbook District's CPA/Auditor State Income Tax Agency Regional IRS Office Insurance Carrier State Income Tax				
 State Income Tax Internal Revenue Service Social Security/Medicare Unemployment Insurance State Retirement System Medical Insurance Premium 	Agency Regional IRS Office Insurance Carrier				

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SUBJECT	REFERENCES	METHOD	TRAINER	DATE	CERTIFCATION
PART IV - DISTRICT OPERATIONS					
 A. Planning Tools 1. Long-Range Objectives and Goals 2. Annual Work Plan 3. District Policies and Procedures B. Reports 1. Annual Report 2. Riparian & Wetland Protection Program Annual Report 	District Long-Range Plan District Annual Work Plan District Policies District Annual Report DOC Programs Manual				
C. Board Meetings	KS Conservation District				
 Meetings Required Quorum Open Meetings Act Agendas Minutes Suggestions For Efficiency Annual Meetings Agenda Items Speaker Selection Meeting Location Meals/Refreshments Tickets Follow-up After The Meeting 	Handbook DOC Staff Supervisors KS Conservation District Handbook DOC Staff				
 6. Follow-up After The Meeting E. Elections 1. Nominating Committee 2. Election Notices 3. Ballots 4. Number of Members to Elect 5. Filling Vacancies 6. Election Procedures and Forms 	KS Conservation District Handbook DOC Staff				

Name District District Date	Namel	District	Date
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SUBJECT	REFERENCES	METHOD	TRAINER	DATE	CERTIFICATION
PART IV - DISTRICT OPERATIONS (continued)					
 F. Contests Cooperator of the Year NACD/Zeneca Conservation Education Recognition Program NACD/Zeneca Marketing Excellence Awards Goodyear/NACD Conservation Awards Program KACD Poster, Limerick, Essay, Speech Contest Conservation Tillage 	NACD & KACD				
7. Envirothon Contest8. Locally Sponsored Contests					
 G. Equipment 1. Physical Inventory 2. State Contract Equipment 3. Maintaining Equipment & Service Contracts 4. Policies Regarding Equipment Use H. District Supervisors 1. Responsibilities 2. Duties of Officers 3. Travel Expense Reimbursement 	District Procedures Manual and NRCS if mixed equipment NRCS GM-120, Part 405 Subpart D KS Cons. Dist. Handbook KS Cons. Dist. Supervisor Handbook				
I. Advisors1. Advantages2. Appointment3. Powers4. Suggested Duties	KS Cons. Dist. Handbook				

Exhibit 7.4 Sample Training Plan for District Clerical Position (continued)

Name	District	Date

SUBJECT	REFERENCES	METHOD	TRAINER	DATE	CERTIFICATION
PART V - INFORMATION & EDUCATION					
A. Information 1. Using the Media	NACD Publications KACD, NRCS				
2. Newsletter3. Tours, Demonstrations	Conservation Audiovisual Catalog				
4. Displays5. Publicity, AdvertisingB. Education					
 Targeted Age Group Establish County Education Committee Resources 	NACD Catalog - Education Materials Section				
4. Program Development5. Environmental Education Coordinators6. Outdoor Classrooms					
PART VI - FORMAL TRAINING (space below for listing further training needs)					
A.					
В.					
C.					

Exhibit 7.5 Sample Training Plan for District Manager Position

	Name	District	Date
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SUBJECT	REFERENCES	METHOD	TRAINER	DATE	CERTIFICATION
PART I - ORIENTATION					
*SAME AS DISTRICT CLERICAL					
POSITION* (SEE EXHIBIT 7.4)					
PART II - DISTRICT OPERATIONS					
*SAME AS DISTRICT CLERICAL					
POSITION* (SEE EXHIBIT 74)					
PART III- FINANCES					
*SAME AS DISTRICT CLERICAL					
POSITION* (SEE EXHIBIT 7.4)					
PART IV - INFORMATION EDUCATION					
*SAME AS DISTRICT CLERICAL					
POSITION* (SEE EXHIBIT 7.4)					
PART V - TRAINING FOR THE JOB					
A. Duties and Performance Standards for the	Position Description				
Position	Performance Appraisal				
B. Management Principles	District Personnel Policy				
1. Management Theories	Handbook				
2. Human Relations3. Communications and Public Relations					
Decision-making					
C. Basis of Management					
Planning					
2. Organization					
3. Staffing					
4. Directing & Leading					
5. Controlling					

District	Name	District	Date
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PART V - TRAINING FOR THE JOB (continued) D. Management and Administrative Duties 1. Preparation of Annual Work Plan and Annual Report 2. Personnel Management a. Position Descriptions b. Performance Standards 3. Administrative Procedures a. Procurement b. Equipment Management c. Budgeting KS Cons. Dist. Handbook Position Description Performance Appraisal	SUBJECT	REFERENCES	METHOD	TRAINER	DATE	CERTIFICATION
1. Preparation of Annual Work Plan and Annual Report 2. Personnel Management a. Position Descriptions b. Performance Standards 3. Administrative Procedures a. Procurement b. Equipment Management c. Budgeting	PART V - TRAINING FOR THE JOB (continued)					
d. Records Management e. Accounting f. Contracting g. Employee Benefits and Responsibilities h. Payroll i. Grant Writing 4. Intergovernmental Relations a. Water Quality Planning b. Public Law 566 Watershed Projects c. Resource Conservation & Development d. Soil Survey e. Agricultural Conservation Program f. Local, County, State, and Federal Memorandums of Agreement g. Other Programs PART VI - FORMAL TRAINING (space below for listing further training needs) A. B. C.	D. Management and Administrative Duties 1. Preparation of Annual Work Plan and Annual Report 2. Personnel Management a. Position Descriptions b. Performance Standards 3. Administrative Procedures a. Procurement b. Equipment Management c. Budgeting d. Records Management e. Accounting f. Contracting g. Employee Benefits and Responsibilities h. Payroll i. Grant Writing 4. Intergovernmental Relations a. Water Quality Planning b. Public Law 566 Watershed Projects c. Resource Conservation & Development d. Soil Survey e. Agricultural Conservation Program f. Local, County, State, and Federal Memorandums of Agreement g. Other Programs PART VI - FORMAL TRAINING (space below for listing further training needs) A. B.	Position Description				

Exhibit 7.6 Sample Training Plan for District Technical or Specialist Position

Name District Date

SUBJECT	REFERENCES	METHOD	TRAINER	DATE	CERTIFICATION
PARTI-ORIENTATION *SAME AS DISTRICT CLERICAL POSITION* (SEE EXHIBIT 7.4) PART II-DISTRICT OPERATIONS *SAME AS DISTRICT CLERICAL POSITION* (SEE EXHIBIT 7.4) PART III-TRAINING FOR THE JOB A. Duties and Performance Standards for the Position B. Resource Conservation Planning 1. Conservation Planning with Individual Land Units a. Planning Land Use and Conservation With the Land user (1) Soils Map & Interpretations (2) Use of Universal Soil Loss Equation (3) Report of Land User's Decision (4) Conservation Alternatives to be Considered by the Land user (5) Evaluation of Alternatives by the	Position Description & Performance Appraisal USLE with Factor Values Field Office Technical Guide NRCS National Planning Procedures Handbook Economic Reference Kansas Technical Notes	METHOD	TRAINER	DATE	CERTIFICATION
Land user (6) Conservation Plan Maps (7) Planning & Implementation Notes (8) Job Sheets (9) Records & Reports (10) Conservation Plans					

Exhibit 7.6 Sample Training Plan for District Technical or Specialist Position (continued)

Name District Date

SUBJECT	REFERENCES	METHOD	TRAINER	DATE	CERTIFICATION
PART III - TRAINING FOR THE JOB (continued)					
A. Resource Conservation Planning (continued) 2. Resource Planning with Units of Government a. Basic Resource Data b. Inventories & Evaluations c. Reviewing Development plans and Erosion & Sedimentation Plans 3. Agronomy Considerations a. NRCS Policies b. Major Field Crops Identification, Cultural Requirements, Yields c. Agronomy Standards & Specification (Available Cost-sharing) d. Weeds Identification and Control e. Soil Testing & Fertility Concepts f. Soil Erosion Processes, Prediction & F.O. Control g. Agricultural Waste Utilization & Mgt. on Cropland and Pasture Land h. Tillage Methods & Equipment i. Other Agricultural Machinery j. Identification, Use & Management of Livestock k. Livestock Feeds and Feeding Methods I. Livestock Market, Production, Handling, & Watering Systems	Kansas Urban Conservation Handbook Local Ordinances, Manuals & Report Forms National Agronomy Manual Conservation Plant Sheets NRCS F.O. Technical Guide - Section IV Plant Sheets & Pesticide Handbook Technical Handbooks Technical Guide & USLE Handbook Ag. Management Waste Field Manual Technical Guide State Technical Notes				

Exhibit 7.6 Sample Training Plan for District Technical or Specialist Position (continued)

Name	 Date

SUBJECT	REFERENCES	METHOD	TRAINER	DATE	CERTIFICATION
PART III - TRAINING FOR THE JOB (continued)					
PART III - TRAINING FOR THE JOB (continued) 3. Agronomy Considerations (continued) m. Uses, Identification, Management of Major Pasture & Forage Plants n. Grassland Management Problems in Relation to Soil Erosion & Water Runoff 4. Agricultural Economics Considerations a. Collecting & Using Cost Return Data b. Developing & Using Crop Budgets c. Knowing When & How to: (1) Use Interest Rate Tables (2) Develop Benefit Cost Analysis	Conservation Plant Chart & Technical Guide National Range Handbook Section V - NRCS F.O. Technical Guide Economic Reference				
(2) Develop Beliefit Cost Allarysis (3) Determine east Costly or Most Cost-effective Alternatives					
d. Tax Structures & Policies in					
Relation to Conservation Improvements					
5. Forestry Considerations a. NRCS Policy b. Woodland Standards & Specification	F.O. Technical Guide Tree Planting Handbook Woodland Information				
c. Inventory Procedures for Woodland Planning (1) Zig-zag Transect	Stick Woodland Inventory Procedures Booklet				
(2) Increment Borerd. Identification of Trees & Shrubse. Identification of Major Insects	Forest Service - Disease of Trees in Great Plains Technical References Local				
& Diseases for Tree Damage f. Knowledge of Local Wood Products and Market Available g. Pesticides (applied to woodland)	Sources, Technical Guide KSU - Chemical Weed Control				

Exhibit 7.6 Sample Training Plan for District Technical or Specialist Position (continued)

Name District Date

SUBJECT	REFERENCES	METHOD	TRAINER	DATE	CERTIFICATION
PART III - TRAINING FOR THE JOB (continued)					
 5. Forestry Considerations (continued) h. Wildlife, Erosion Control, & Forest Environmental Considerations i. Responsibilities of the State Dept. of Forestry j. Water Pollution Control 	Erosion & Sediment Control Guides State Extension Forestry				
 6. Wildlife Biology a. NRCS Policy (primary & secondary land use) b. Identification of Wildlife Species and their Habitat Needs c. Wildlife Habitat Inventory Techniques d. Techniques of Wildlife Habitat Mgt. (cropland, wetland) 	National Biology Manual F.O. Technical Guide Habitat Management Guides				
e. Fish Pond Inventory & Management Techniques					
7. Watershed Protection a. Planning b. Operation c. Maintenance d. Inspection	Dam Safety Act Kansas Water Plan National Planning Procedures Handbook!				
8. Environmental Concernsa. NRCS Policyb. Identify & Locate EndangeredSpecies & Habitats	National Watershed Manual General Manual Field Office Technical Guide - Section I				

Exhibit 7.6 Sample Training Plan for District Technical or Specialist Position (continued)

Name	District	Date
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SUBJECT	REFERENCES	METHOD	TRAINER	DATE	CERTIFICATION
PART III · TRAINING FOR THE JOB (continued)					
8. Environmental Concerns (continued) c. Wetlands Identification & Policy d. Pesticides (Safety & Regulations) e. Archeological & Historic Sites Identification f. Water Quality Issues g. Farmland Protection 9. Follow-up & Maintenance a. Servicing Land users (1) Scheduling For Future (2) Minor Revisions of Plan (3) Records & Reports 10. Public Information Activities a. Gather Information for Newspaper Stories, Radio and TV Programs PART IV - CONSERVATION PRACTICE APPLICATI ON	Third Edition of the NFSAM (Ag. Land) Corps of Engineers 1987 Wetlands Delineation Manual (non-Ag.) State Certification Handbooks & Tests F.O. Technical Guide Midwest Wetland Flora - Field Guide to Plant Species Water Quality Indicators Guide: Surface Waters General Manual				
 A. Engineering Policy & Procedure B. Engineering Surveys 1. Measurement of Horizontal a. Pacing b. Maps & Photographic Comparisons c. Stadia 	Engineering Field Manual				

Exhibit 7.6 Sample Training Plan for District Technical or Specialist Position (continued)

	Name	District	Date
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SUBJECT	REFERENCES	METHOD	TRAINER	DATE	CERTIFICATION
PART IV - CONSERVATION PRACTICE					
APPLICATION (continued)					
B. Engineering Surveys (continued)					
Differential Levelinga. Principles of Leveling					
b. Process of Running Level					
c. Proper Method of Keeping Notes					
d. Types of Surveying Equipment					
(1) Engineer's Level					
(2) Hand Level					
(3) Level Rods					
(4) Range Pole					
(5) Transit					
C. Cartography	NRCS GM-170				
1. Aerial Index					
2. Contact Prints					
3. Enlargements					
4. Accuracy on Aerial Photos					
5. Measurement of Area w/Aerial Photos					
6.Use of Stereoscope					
7. Use of USGS Quad Sheets					
	Video - "Our Soil -				
D. Resource Management Systems	Foundation of the Nation"				
1. Erosion Control	Video - "The Living				
a. Principles & Methods	Landscape"				
(1) Control of Sheet Erosion	F.O. Technical Guide,				
(2) Control of Gully Erosion	Section IV Engineering				
(3) Control of Wind Erosion	Field Manual				
	National Wind Erosion				
	Control Handbook				

Exhibit 7.6 Sample Training Plan for District Technical or Specialist Position (continued)

	Name	District	Date
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PART IV - CONSERVATION PRACTICE APPLICATION (continued) D. Resource Management Systems (continued) b. Practices (1) Terraces (2) Diversions (3) Gassed Waterways & Outlets (4) Grade Stabilization (5) Strip-cropping (6) Conservation Tillage (7) Windbreaks (8) Underground Outlets (9) Irrigation (10)Tree Planting 2. Storm water Management a. Infiltration b. Detention c. Land-use Planning 3. Waste Management Systems a. Waste Management Lagoons b. Waste Storage Ponds c. Waste Utilization Age. Waste Management Video - "How To - Conservation on Your Own" F.O. Technical Guide - Section IV	SUBJECT	REFERENCES	METHOD	TRAINER	DATE	CERTIFICATION
	PART IV - CONSERVATION PRACTICE APPLICATION (continued) D. Resource Management Systems (continued) b. Practices (1) Terraces (2) Diversions (3) Gassed Waterways & Outlets (4) Grade Stabilization (5) Strip-cropping (6) Conservation Tillage (7) Windbreaks (8) Underground Outlets (9) Irrigation (10)Tree Planting 2. Storm water Management a. Infiltration b. Detention c. Land-use Planning 3. Waste Management Systems a. Waste Management Lagoons b. Waste Storage Ponds	Kansas Urban Conservation Handbook Local Ordinances and Manuals Ag. Waste Mgt. Field Manual Video - "How To - Conservation on Your Own" F.0. Technical Guide -				

Exhibit 7.6 Sample Training Plan for District Technical or Specialist Position (continued)

Name District Date Date	Namel	District	Date
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SUBJECT	REFERENCES	METHOD	TRAINER	DATE	CERTIFICATION
SUBJECT PART IV CONSERVATION PRACTICE APPLICATION (continued) D. Resource Management Systems (continued) 4. Other Practices a. Farm Ponds (1) Embankment (2) Excavated (3) Dam Safety Law b. Storing Developments c. Water Control Structures d. Spoil Bank Spreadings e. Stream Channel Modification	Engineering Field Manual F.O. Technical Guide, Section IV State Dam Safety Law F.O. Technical Guide, Section IV	METHOD	TRAINER	DATE	CERTIFICATION
 f. Streambank Protection g. Recreation Practices h. Wells 5. Establishing Vegetative Cover a. Critical Area Planting b. Pasture and Hay Land Planting c. Range Seeding 	Engineering Field Manual F.O. Technical Guide, Section IV National Range Handbook F.O. Technical Guide, Section IV				
 E. Soil Surveys Soil Quantities & Characteristics Soil Classification Soil Type & Phase Soils Series How to Read the Soil Survey Map Soil Symbol & What it Tells Lines on the Map How to Read & Interpret Soil Survey Reports & Published Maps Interpretative Groupings Principles 	Slide Show - "Making of a Soil Survey" County Soils Survey F.O. Technical Guide Soil Series Interpretative Sheets				

Exhibit 7.6 Sample Training Plan for District Technical or Specialist Position (continued)

Name	District	Date
141110		

SUBJECT	REFERENCES	METHOD	TRAINER	DATE	CERTIFICATION
PART IV - CONSERVATION PRACTICE					
APPLICATION (continued)					
4. Interpretative Groupings (continued)					
b. Kinds of Groupings	F.0. Technical Guide,				
(1) Land Capability Class	Section II				
(2) Land Capability Subclass	Slide set - "What is Soil				
(3) Forage Suitability	Erosion"				
(4) Woodland Suitability	Slide set - "Problems of				
(5) Soil Engineering Interpretations	Soil Erosion in Kansas"				
(6) Non-agricultural					
F. Erosion & Sediment Control					
1. Principles, Practices and Cost					
2. State Minimum Criteria,					
Standards, and Specifications					
3. Storm Water Management					
4. Engineering Calculations					
a. Runoff					
b. Storm Water Detention					
c. Open Channel Flow					
5. Preparing and Erosion &					
Sediment Control Plan					
a. General Guidelines					
b. Step-by-Step Procedures					
6. Administrative Guidelines					
a. Local Programs					
b. State Sponsored Projects					
c. Inter-jurisdictional Projects					
PART V - FORMAL TRAINING					
(space below for listing further training needs)					
A.					
B. C.					
C.					
	<u>l</u>	1			

Exhibit 7.7 Sample Training Evaluation Form

NAME - LAST, FIRST, MI	
COURSE TITLE	DATE(S) HELD
BJECTIVES	
OBJECTIVE(S) FOR ATTENDING:	OBJECTIVES ATTAINED?
	YESNO
OURSE CONTENT	
MANAGEMENT TECHNICAL SUPERVISO OTHER	
	ND OF IMMEDIATE USE PROBABLY USEFUL, EVENTUALLY MIGHT BE
OVERALL COURSE WAS: EXCELLENT GO	OOD AVERAGE FAIR OF NO VALUE
LIST THE MOST VALUABLE ITEMS INTRODUCED IN	THIS COURSE:
OTHER COMMENTS:	
NSTRUCTION	
NSTRUCTOR'S NAME AND TITLE	
NSTRUCTOR'S KNOWLEDGE WAS: EXCELLEN NSTRUCTOR'S ABILITY WAS: EXCELLENT	TTGOODAVERAGEFAIRPOOR TGOODAVERAGEFAIRPOOR
ECOMMENDATION FOR OTHERS	